



KANO INTERNATIONAL TRADE FAIR 2026

THEME:

**“REPOSITIONING NIGERIA’S ECONOMY
THROUGH INDUSTRIALIZATION,
INNOVATION AND SUSTAINABLE
TRADE DEVELOPMENT STRATEGY**

 23rd November - 6th December, 2026
 Aminu Dantata Trade Fair Complex,
Zoo Road, Kano.

Organized By:



KANO Chamber

OF COMMERCE, INDUSTRY, MINES AND AGRICULTURE



FOR MORE ENQUIRE

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WHY EXHIBIT AT THE KANO INTERNATIONAL TRADE FAIR?

1. Gateway to West and Central African Markets through Kano's strategic Commercial position.
2. 700+ Exhibitors across the World
3. Over ~~₦~~**2.5** billion in Trade transactions recorded during previous edition.
4. More than 2 million Visitors, Buyers, Investors and Business Delegates expected.
5. High-value B2B, B2G and B2C networking Opportunities.
6. Platform to launch new Products, Technologies and Services.
7. Participation by International Exhibitors, Embassies, High Commissions, Development Partners and Government Agencies.
8. Business matchmaking, Investment forums, Conferences and sector-focused Seminars.
9. Direct engagement with financial Institutions, Regulators and Investment Promotion Agencies.
10. Dedicated MSME Business Clinics and Export Advisory Services.
11. Strong Media visibility, Brand exposure and Customer acquisition.
12. Modern facilities including Security, Wi-Fi, Parking and Visitor Services.
13. Cultural festivals, Entertainment and Special Country/State days.

KACCIMA AT GLANCE

104 YEAR'S OF IMPACTFUL BUSINESSES COLLABORATIONS AND FACILITATIONS ACROSS THE GLOBE

The Kano Chamber of Commerce, founded in 1922, is one of the prominent Chambers of Commerce in Nigeria which is wholly governed by its members and operates in a strictly non-political manner.

The Chamber played a pivotal role in promoting economic growth and development in Kano State and beyond. Through its various initiatives and collaborations, it has facilitated Trade, Investment, and Networking Opportunities for its Members, contributing to the prosperity of the Region.

The Chamber remains committed to representing the interests and concerns of businesses operating in Kano State, advocating for policies that foster a conducive business environment. Its dedication to the principles of transparency, accountability, and good governance underscores its position as a respected institution in the Nigerian business landscape.

The Kano Chamber of Commerce, Industry, Mines, and Agriculture was one of the founding members and pioneer signatories of the Nigerian Chamber of Commerce, Industry, Mines, and Agriculture (NACCIMA). Presently, it boasts a membership of over 4,000 corporate entities, including Small, Medium, and large Industrial businesses, Commercial Agriculture Enterprises, financial Institutions, and various Professional establishments. These professional establishments encompass farmers, lawyers, Chartered Accountants, engineers, and Management Consultants, among others.

Chamber Objectives

The aims and objectives of the Chamber encompass several key areas, including:

- The development of Commerce, Industry, Mines, and Agriculture, Youth, Women, ICT/AI, Export development and Investment drive
- The promotion of the interests of the Private Sector, as well as the public in general.
- The establishment and promotion of meaningful economic relationships with Foreign Countries, with the goal of fostering rapid development for both the state and Nigeria as a whole.

CORE SERVICES

Business Networking and Matchmaking

Connect with potential partners, clients, and suppliers through our networking events and business matchmaking programs.

Policy Advocacy and Representation

We advocate for favorable policies that promote the growth and development of businesses in Kano and Nigeria at large. As a member, your voice will be heard.

Trade Missions and Exhibitions

Expand your business horizons by participating in our trade missions and exhibitions, where you can showcase your products and services to a wider audience.

Capacity Building and Training Programs

Enhance your skills and knowledge through our capacity building and training programs designed to equip you

with the tools for success in a competitive business environment.

Research and Market Intelligence

Stay informed about market trends, industry insights, and economic data through our research and market intelligence reports, providing you with a competitive edge.

Access to Financing and Investment Opportunities

Explore financing options and investment opportunities through our network of financial institutions and investors, helping you secure the funds you need to grow your business.

To further strengthening its operations and members value preposition the Chamber operate under its Trade Groups and Business Council

The Following are the Chamber's Trade Groups and Business Council

KACCIMA TRADE GROUPS

1. Manufacturing & Industrial Development
2. Agriculture, Agribusiness & Food Processing
3. Trade, Wholesale, Retail & Distribution
4. Export Import Promotion, International Trade & Investment
5. Financial Services, Banking, Insurance & FinTech
6. ICT, Digital Economy & Innovation
7. Energy, Oil, Gas & Renewable Energy
8. Mining, Solid Minerals & Natural Resources
9. Construction, Engineering & Infrastructure
10. Transport, Logistics & Supply Chain
11. Healthcare, Pharmaceuticals & Life Sciences
12. Real Estate, Housing & Urban Development
13. Hospitality, Tourism, Culture & Entertainment
14. Creative Industries, Media & Fashion
15. Education, Skills Development & Human Capital
16. Professional & Business Services
17. Environmental Services, Climate & Circular Economy
18. Water, Sanitation & Public Utilities
19. Security, Safety & Business Continuity
20. SMEs, Startups & Entrepreneurship

KACCIMA BUSINESS COUNCILS

1. Women in Business Council
2. Youth Business Council
3. SME & Entrepreneurship Council
4. Family Business Council
5. Startup & Innovation Council
7. Persons with Disabilities Business Council
8. Chamber Fellows & Mentors Council
9. Corporate CEOs Council
10. Development Partners & International Cooperation Council

TERMS AND CONDITIONS FOR PARTICIPATION

1. INTERPRETATION:

Unless otherwise provided, the terms:

- a) "The Organizers" means The Kano Chamber of Commerce, Industry, Mines & Agriculture (KACCIMA).
- b) "Exhibitor" means any company, partnership, firm, government, or individual to whom space is allocated for exhibiting products/goods, services at the Trade Fair including its employees, servants and agents.
- d) "The Contract" means the Agreement entered into between the organizers and the Exhibitor for the allocation of exhibition Space/Stand/Pavilion to the Exhibitor on the Fair grounds.
- e) "The Exhibition Space/Stand/Pavilion" means the space, stand or pavilion of stated dimensions/size allocated to each Exhibitor.

2. APPLICATION FOR PARTICIPATION

- a) Organizers shall only allocate space to exhibitors who have made full and complete payment for space booked as at the commencement of space allocation. Any reservation made without payment will not be allocated.

3. ALLOCATION OF FAIR SPACE

- a) The organizer's shall allocate space/stand/pavilion to each Exhibitor in accordance with the Organizer's sectoral classification of products/materials/services. The organizer's reserve the right to allocate and re-allocate available space, in the Fairgrounds.
- b) Exhibitors must ensure that original receipt of payment for space is always available in their pavilion and should be produced when demanded by the organizers' Monitoring Team.
 - c.) Exhibitors with false information especially on services/materials or products grouping shall have his/her allocation disqualified.
- c) Products, goods or materials which offend the local culture, religions or the standard public decency shall not be exhibited.
- d) Exhibitors must man their stands with competent personnel at all times during the duration of the Fair.
- d). Exhibition of good on walkways and corridors is strictly prohibited and any good displayed in these areas will be confiscated and will not be returned to the owners
- e). Hawking of goods under any guise is strictly prohibited and person caught in such act will be arrested and the good confiscated will not be returned.

5. SUB-LETTING OF FAIR SPACE

EXHIBITORS SHALL NOT SUBLET THE SPACE / STAND / PAVILION ALLOCATED TO THEM TO ANY THIRD PARTY EITHER WHOLLY OR IN PART WITHOUT THE WRITTEN CONSENT OF THE ORGANISERS.

4.

DAMAGE / DEFACEMENT TO THE FAIR COMPLEX STRUCTURES / HALLS / PROPERTIES

Exhibitors shall be liable for any damage to any structure including the Halls, buildings and stands and shall not paint or otherwise deface or alter or affix anything to the floors, ceilings, pillars or walls without the prior written consent of the organizers.

5.

CONSTRUCTION OF STANDS / PAVILIONS

The Fair Grounds shall be open to Exhibitors at a date fixed by the organizers for the purpose of the construction of their Stands/Pavilions and the mounting of their various Exhibits, materials and products. All stands must conform to the prototype provided by the organizer.

6.

DISPOSAL OF PACKAGING MATERIALS

Exhibitors shall have the responsibility of disposing packaging materials in such a way and manner as shall not constitute a nuisance or obstruct the free movement of persons and traffic or disfigure or endanger the environment.

7.

HAZARDOUS MATERIALS

Exhibitors shall not keep in or on their stands or pavilions or any part of the Fair Grounds chemicals or materials of a toxic or hazardous nature.

8.

ANTI-SOCIAL BEHAVIOUR

Exhibitors shall not engage in and shall not allow any part of their stands, pavilions or space allocated to them to be used for gambling, drinking, and drug trafficking, wrestling, boxing, dancing or anti-social behaviors. The organizers' opinion must be sought and approval obtained in writing for proposed activities on the Fairgrounds which may offend the Fair organizers and/or other exhibitors or visitors.

9. NOISE POLLUTION

It is the belief of the organizers that noise pollution can be dangerous to both exhibitors and visitors alike. Use of public address system and music gadgets ARE **STRICTLY PROHIBITED AT THE FAIR GROUND.** The organizer is committed to **AZERO TOLERANCE TO NOISE.** Any exhibitor who violates this term shall have his/her equipment confiscated.

10.

DISMANTLING OF STANDS/PAVILIONS

Exhibitors shall dismantle their Stands/Pavilions and vacate their allocated space not later than three (3) days after the closing of the Trade Fair. Failing which the stand will be dismantled by the organizers and they shall be liable to pay the sum of \$50 or equivalent in Naira to the organizers.

11.

METHOD OF PAYMENT

Payment can be made via bank transfer or cash deposit into the bank account dedicated for Trade Fair ONLY:

12. WITHDRAWAL BY EXHIBITOR

Without prejudice to the rights and remedies of the organizers in respect of any breach of Contract on the part of any Exhibitor, the organizers may, at their discretion, allow such Exhibitor to withdraw from participation subject to the following conditions:

- a) The Exhibitor shall give to the organizers written notice of his desire to withdraw from participation at the Trade Fair.
- b) If the said withdrawal is accepted, the organizers shall convey their acceptance in writing to the affected Exhibitor.
- c) Such notification of acceptance of the withdrawal by the organizers shall constitute the termination of the contractual relationship between the parties and furthermore the Exhibitor would be required to deduct 30% of the fee as penalty for such termination.

13. BREACH OF CONTRACT BY EXHIBITOR

- a) In the event of default or failure on the part of the Exhibitor in observing or performing any of the provisions of the Contract or of the Terms and Conditions of this, the organizers shall have the right to terminate the Contract forthwith by notice in writing to such defaulting Exhibitor.
- b) In the event of such termination mentioned in (a) above all rentals paid by the defaulting Exhibitor shall be forfeited to the organizers.
- c) The Exhibitor shall indemnify the organizers against all cost, losses, damage or expenses (including any consequential loss or damage) incurred as a result of such failure or default.

14. CHANGE OF VENUE

- a) The organizers reserve the right to change the venue and duration of the Trade Fair if exceptional circumstances so demand and on due notification to the Exhibitors.
- b) In the event of such change as stated in (a) above all contracts and/or other Agreements for participation shall remain in force and the Exhibitors shall not be entitled to any claim for damages or compensation for such change.

15. CANCELLATION/POSTPONEMENT OF TRADE FAIR

- a) The organizers shall not be liable for any loss or damage sustained by any Exhibitor, Participant or Contractor or any other persons for the cancellation or postponement of the Trade Fair or the reduction of the advertised duration of the Fair as a result of:
 - (i) *Force majeure*
 - (ii) Acts of war, military activity, political /civil unrest, disturbances or riots.
 - (iii) Legislation by Federal, State, or Local Government Authority.
 - (iv) Fire, flood, tempest, excessively inclement weather, storms, earthquake, any natural disaster or diseases.
 - (v) Damage caused by an aerial object or aircraft.
 - (vi) Strikes or lockouts by workmen.
- b) In the event of the cancellation or postponement of the Fair as a result of any or combination of the events stated above, payments made by

Exhibitors may be refunded by the organizers subject to necessary deductions to cover processing and administrative costs and expenses incurred by the organizers.

16. CONSTRUCTION OF STANDS/ PAVILIONS BY EXHIBITORS

- a) Subject to approval, Exhibitors may be granted permission by the organizers to construct, and set up their Stands/ Pavilions or Schemes themselves provided they follow laid down procedures and designs as communicated from time to time by the organizers.
- b) Before commencing such construction the Exhibitor must have a confirmed space allocation and must also submit the drawings for the proposed construction for necessary approval in writing by the organizers or their designated agents.

17. ACCREDITED SERVICE PROVIDERS

Only accredited service providers will be allowed to operate within the fair arena before, during and after the fair.

INSURANCE

All Exhibitors shall maintain appropriate policy of insurance to cover their property, personnel, products, goods and equipment as well as their participation at the Trade Fair and shall indemnify the organizers against all costs, claims, demands and expenses to which they may be subject as a result of any loss or damage.

18. PROHIBITED AND UNDESIRABLE EXHIBITS

- a) The organizers absolutely prohibit the display or sale of the under listed items during the Trade Fair:
 - (i) Explosives and inflammable materials.
 - (ii) Firearms and ammunitions
 - (iii) Radioactive products and materials
 - (iv) Wildlife and dangerous animals.
 - (v) Pornographic or offensive materials.
 - (vi) Alcoholic or any intoxicant

19. SECURITY

- a) All reasonable security precautions shall be taken by the organizers during the duration of the Fair for the safety and protection of lives and properties of all Exhibitors and Visitors to the Fair.
- b) Exhibitors shall however be responsible for the security of their stands/pavilions exhibits and goods and the organizers shall not be held liable for any loss, or theft or damage to such Exhibits/goods before, during, or after the Fair.

Further information about the Fair can be obtained from The Director General

KANO CHAMBER OF COMMERCE, INDUSTRY, MINES AND AGRICULTURE

Aminu Dantata Trade Fair Complex, Zoo Road, Kano State
Nigeria

Tel: 08030605900, 08124172958

Email: info@kaccima.ng kaccima@hotmail.com

Website: www.kaccima.ng

FOREIGN EXHIBITOR'S INFORMATION GUIDE – KANO INTERNATIONAL TRADE FAIR 2026

This guide provides essential information for International Exhibitors and Participants, particularly from the Middle East, China, Europe, Africa and Gulf Region, attending the 47th Kano International Trade Fair organized by the Kano Chamber of Commerce, Industry, Mines and Agriculture (KACCIMA) from **23rd November, 2026 – 6th December, 2026**

1. I am a Foreign Participant, How about a Visa

A Foreign citizens are required to obtain a Nigerian Business Visa before entry. Applications can be made at the Nigerian Embassy or High Commission in their country of residence. Required documents include an invitation letter from KACCIMA, passport, hotel booking, and proof of funds. Processing takes 3–10 working days.

2. Saudis and Gulf nationals into Nigeria – How do they enter?

Citizens from Saudi Arabia, UAE, Qatar, Bahrain, Kuwait, and Oman require a Nigerian Business Visa. They may apply online or at any Nigerian mission abroad. Visa on Arrival (VoA) may be granted if pre-approved by the Nigeria Immigration Service (NIS) with an invitation from KACCIMA. <https://immigration.gov.ng/>

3. How is their housing?

Kano offers a range of accommodations from 5-star hotels like Bristol Palace and Tahir Guest Palace to 3–4 star hotels such as Niima Guest Palace. KACCIMA assists exhibitors with hotel reservations at Corporate Rates.

4. How do I bring in the goods?

Goods may enter Nigeria via Mallam Aminu Kano International Airport (KAN) by Air Cargo, or through Lagos Ports (Apapa or Tin Can) by sea. KACCIMA can connect Exhibitors with licensed clearing and forwarding agents.

5. How are customs procedures during entry?

Exhibition goods can be cleared under Temporary Import Permit, meaning no full import duty if the goods will be re-exported. Documents required: invoice, packing list, airway bill, and fair participation letter.

6. How do I retrieve the goods?

After the exhibition, sold goods are taxed locally while unsold goods can be re-exported. KACCIMA assists with customs liaison and logistics.

7. How do I transfer money after the sale?

Money can be transferred via authorized Nigerian banks, international SWIFT transfers, or licensed forex platforms. Repatriation of funds is allowed with proper documentation.

8. How much is the booth?

Foreign Participants are charge **\$750** USD for 9m² including ont Table, 2 Chairs, Electrical Socket, Lighting and Red Carpet. The Exhibitor can apply as many space as he/She want. Special Day is charge **\$1,500** USD for 2hr Program covering all exclusive Special Day arrangements

9. Can we find Employees from there? Booth attendants?

Yes. KACCIMA can help recruit local booth attendants, interpreters, and security staff at daily rates.

10. Where is the Merchandise Warehouse?

The Aminu Dantata Trade Fair Complex has secure warehouses. Additional Storage options are available near the complex.

11. How long is the Festival?

The 47th Kano International Trade Fair runs for 14 days, from November 23rd to December 6th, 2026.

12. Is the Festival Local or International?

It is an international fair with participants from Nigeria, Africa, the Middle East, Asia, and Europe.

13. How many visitors are there daily?

Between 120,000 and 150,000 visitors attend daily, including Business Delegations, Top Government Officials, Captain of Industries and families.

14. Is the festival a holiday or study time?

It coincides with the Business and Festive Season, not an academic break. Weekends have the highest attendance.

15. Is the sale method cash or online?

Both cash and online (POS/bank transfer) payments are accepted. International exhibitors can receive USD payments via authorized banks.

16. Is it possible to make deals?

Yes. The fair supports both Business-to-Business and Business-to-Consumer transactions, including franchise and distribution agreements.

17. Do visitors like oud and Saudi perfumes?

Yes. Oud and Arabian perfumes are very popular among Nigerian consumers, especially in Northern Nigeria.

18. What are the Products on display?

Products include Industrial goods, Agriculture, Textiles, Food and Beverages, Perfumes, Electronics, and handicrafts.

19. Is the exhibition specialized in clothing, food, perfumes, etc.?

It is Multi-Sectoral, covering all industries, with zones for Food, Fashion, Agriculture, and Cosmetics.

20. Is there marketing for the exhibit – TV and social media?

Yes. Promotion is done through National TV, Radio, Billboards, and Social Media Platforms. Kano State and Federal Agencies support Media coverage.

21. Are there celebrities participating in the festival from social media?

Yes. Influencers and Local and International Entertainers participate to promote brands and engage audiences.

22. Are there Participants from other Countries?

Yes. Exhibitors from Egypt, India, Pakistan, Ghana, Mali, Gabon, Senegal, Saudi Arabia, China, Niger Republic, and Turkey participate annually.

Relevant website:

<https://foreignaffairs.gov.ng/diplomatic-missions/>

<https://fmiti.gov.ng/>

<https://immigration.gov.ng/>

<https://customs.gov.ng/>

<https://kaccima.ng/>



NIGERIAN PARTICIPANTS

Company Name/ Full Name of Business Owner: _____

Address: _____

Mobile No: _____ Email: _____

TYPES OF SPACES REQUIRED

* Shell Scheme Indoor) M²: _____

* Open Space (Indoor) M²: _____

* Open Space (Outdoor) M²: _____

* Description of Products or Services to be Exhibited: _____

I/We accept the terms and conditions for participating at the fair and declare that the information given above is correct.

Signature of Applicant: _____ Date: _____

Minimum of 9m2 Shell Scheme for every Exhibitor

NOTE:

COMPLETED FORMS ARE USED TO COMPILE THE LIST OF EXHIBITORS FOR THE PURPOSE OF ISSUING CERTIFICATES OF PARTICIPATION AND AWARDS (where applicable).

This form should also serve as the basis for space allocation.



APPLICATION FOR SPECIAL DAY FOR NIGERIAN PARTICIPANTS

Company Name/ Full Name of Business Owner: _____

Address: _____

Mobile No: _____ Email: _____

Name and Position of Applicant: _____

Signature of Applicant: _____ Date: _____

SPECIAL DAY

Select Date and Time:

Date: / /
DD MM YY YY

Time: 09:00am - 11:00am ☐ 02:00pm - 04:00pm ☐

NOTE:

Please note that KANO CHAMBER OF COMMERCE has the right to adjust or change the date and time for your special day and you will be notified accordingly.



FOREIGN EXHIBITORS APPLICATION FORM

\$750

Company Name/ Full Name of Business Owner: _____

Address: _____

Mobile No: _____ Email: _____

FACILITIES AND SERVICES

- * 9 SQM Booth
- * 1 table
- * 2 chairs
- * power socket and name facial
- * Red carpet covering the booth

* Description of Products or Services to be Exhibited: _____

I/We accept the terms and conditions for participating at the fair and declare that the information given above is correct.

Signature of Applicant: _____ Date: _____

Payment Details (Domiciliary Account \$): \$750

Acct Name: KACCIMA
Acct No. 0113537007
Swift Code: GTBINGLA

NOTE:

COMPLETED FORMS ARE USED TO COMPILE THE LIST OF EXHIBITORS FOR THE PURPOSE OF ISSUING CERTIFICATES OF PARTICIPATION AND AWARDS (where applicable).

This form should also serve as the basis for space allocation.



FOREIGN SPECIAL DAY APPLICATION FORM

\$1,500

Company Name/ Full Name of Business Owner: _____

Address: _____

Mobile No: _____ Email: _____

Name and Position of Applicant: _____

Signature of Applicant: _____ Date: _____

SPECIAL DAY

Select Date and Time:

Date: / /
DD MM YY

Time: 09:00am - 11:00am ☐ 02:00pm - 04:00pm ☐

Payment Details (Domiciliary Account \$): \$1,500

Acct Name: KACCIMA

Acct No. 0113537007

Swift Code: GTBINGLA

NOTE:

Please note that KANO CHAMBER OF COMMERCE has the right to adjust or change the date and time for your special day and you will be notified accordingly.



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World Bank sponsored Access
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in plateau state



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CORPORATE HEAD OFFICE

NEXIM HOUSE

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Telephone: +234-9-4603630-9 Fax: +234-9-4603638

Website: www.neximbank.com.ng

E-mail: neximabj@neximbank.com.ng

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Our Port Locations:

Lagos Port Complex, Apapa
P.M.B. 1001 Apapa Lagos
Email Address: lagos@nigerianports.gov.ng

For Port Island Port
P.M.B. 1201, Apapa, Lagos
Email Address: forport@nigerianports.gov.ng

Onitsha Port, Port Harcourt
State House, P.M.B. 3043
Port Harcourt, Rivers State
Email Address: onitsha@nigerianports.gov.ng

Delta Ports, Warri
P.M.B. 1254, Warri
Delta State
Email Address: delta@nigerianports.gov.ng

Calabar Port Complex, Calabar
New Calabar Port Complex
P.M.B. 1014 Calabar
Cross River State
Email Address: calabar@nigerianports.gov.ng

Onne Port Complex, Onne
Onne Port Complex
P.M.B. 6199 Onne
Rivers State
Email Address: onne@nigerianports.gov.ng

NASENI Research Commercialization Grant Programme (NRCGP)

ABOUT NRCGP

NASENI Research Commercialization Grant Programme (NRCGP) is a NASENI Initiative established to identify and support innovative research outputs with high potential for commercialization and industrial application across Nigeria.

PRIORITY THEMATIC AREAS

- ✓ Renewable Energy
- ✓ Agriculture
- ✓ Food Security
- ✓ Manufacturing
- ✓ Information and Communication
- ✓ Health
- ✓ Transportation
- ✓ Construction
- ✓ Defence and Security

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PROGRESS UPDATE

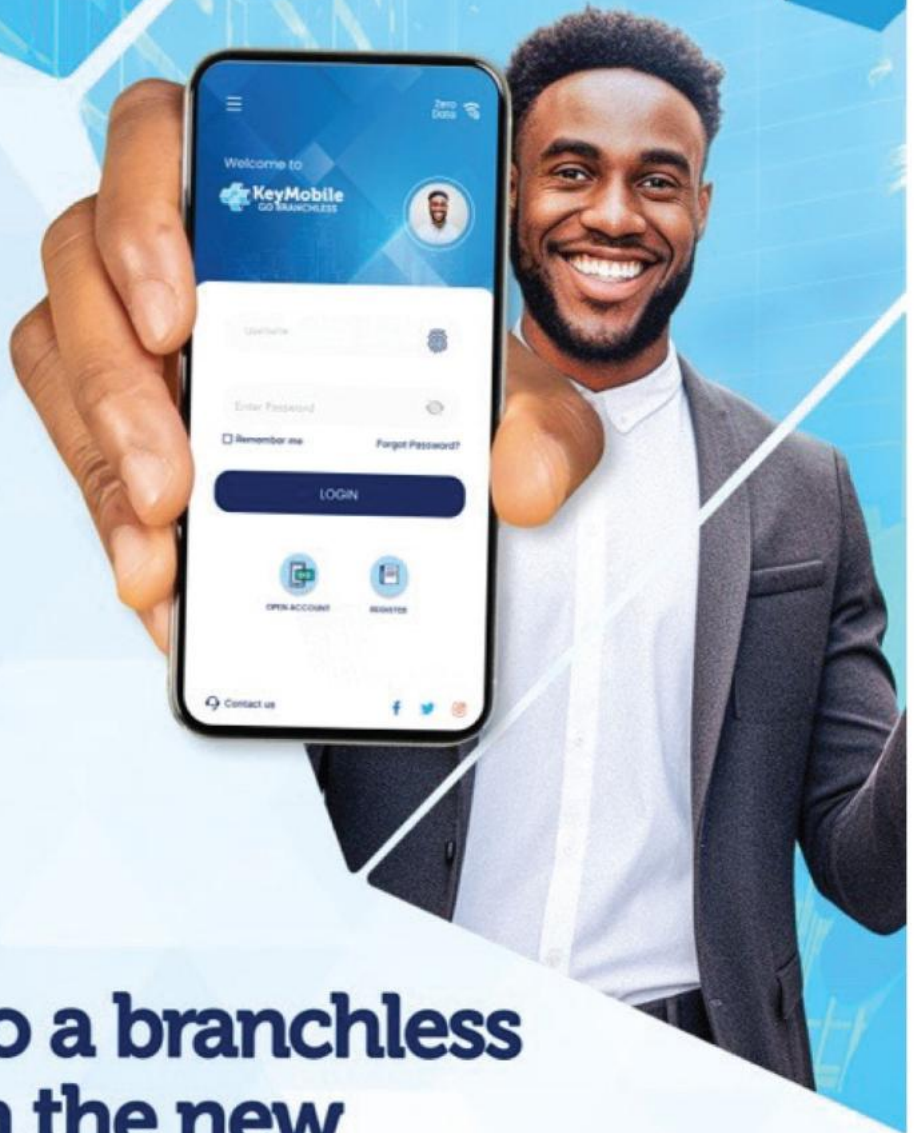
169 Proposals received Nation-wide

49 Selected based on established eligibility criteria

21 Professors from diverse disciplines engaged to assess the scientific novelty and technical quality of the selected proposals

12 Proposals, representing two from each geopolitical zone, were shortlisted.

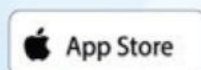
6 Top projects, one from each geopolitical zone for grant award



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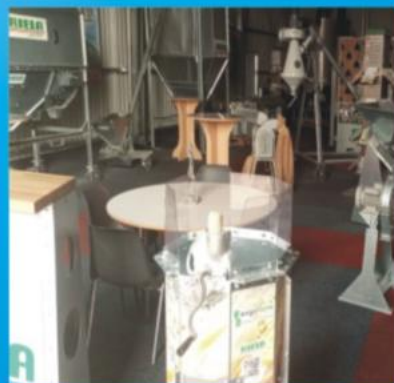
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Kano Office: No. 26 Beirut Road, Kano. Tel: 08033492253, 08173088115, 08023086686



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- AGRICULTURAL FINANCE FACILITY (AFF)
- CONSUMER ASSETS FINANCE FACILITY (CAFF)
- NMFB AMAZON LOAN



- TRANSFER
- BUY AIRTIME
- CHECK BALANCE
- PAYBILLS

115 BRANCHES NATIONWIDE



KANO STATE: A GROWING INVESTMENT DESTINATION

Executive Summary

Kano State, the Commercial heartbeat of Northern Nigeria, stands as one of the Country's most dynamic Economic and Investment destinations. With a population of over 20 million, Kano combines rich Cultural Heritage, vast Natural Resources, a strong Industrial base, and an active Trade Network that connects Nigeria to West and Central Africa. The State offers Investors Opportunities across Agriculture, Manufacturing, Commerce, ICT, Mining, and Services, backed by an enabling government policy framework and strategic geographic location.

KANO STATE FACT SHEET (2026)

S/N	Data / Information	Estimate (2023)	Source
1	Population	20 million (2022 est.) – Largest in Nigeria	NBS / UN Data
2	Registered MSMEs	1,794,358	FMITI / SMEDAN
3	Land Area	20,131 km ²	NBS
4	GDP (Nominal)	\$10.40 billion	NBS
5	GDP (PPP)	\$27.17 billion – 13th among Nigerian States	NBS
6	Per Capita Income	\$1,761	World Bank / NBS
7	State Creation	27 May 1967	Federal Gazette
8	Population Density	750/km ² (1,900/sq mi)	UN Data
9	HDI (2021)	0.481 – Low (29th of 37)	UNDP
10	Local Governments	44 – Highest in Nigeria	KNSG
11	Major Industrial Zones	Sharada, Challawa, Bompai, Dakata, Tokarawa	MAN / KACCIMA
12	Key Natural Resources	Cassiterite, Copper, Gemstones, Glass Sand, Lead/zinc, Pyrochlore, Tantalite, major agricultural commodities	KNSG

Economic & Industrial Landscape

Kano State is the Largest Industrial Hub in Northern Nigeria, with a diverse economy spanning Manufacturing, Agriculture, ICT, Services, and Mining. It hosts major Industrial Estates such as Sharada, Challawa, Bompai, Dakata, and Tokarawa, as well as clusters of small-scale Industries. With over 1.79 million registered MSMEs, the state provides a strong base for entrepreneurship and innovation. According to official data from Kano State Bureau of Statistic (KSBS) and Kano State Investment Promotion Agency (KANINVEST) Kano State has active and Operational Micro Small and Medium Enterprises (MSMEs) in the State at 3,632 Industries producing various Products.

Trade & Commerce

Kano is home to some of West Africa's largest and oldest markets, serving as regional Trade Gateways for goods flowing to Niger, Chad, Cameroon, and beyond. Key markets include:

- Dawanau Market – Africa's largest Grain Market
- Kwari Market – Nigeria's leading Textile Hub
- Sabon Gari, Singer, Kofar Wambai – Consumer goods and general merchandise
- Kurmi Market with over 500 years of existing and still counting
- Over 300 neighborhood Markets in Kano Metropolis and more than 100 weekly/bi-weekly markets across 44 LGAs

Agriculture & Natural Resources

Kano has fertile land and is a leading producer of grains, vegetables, livestock, and cash crops. The state also possesses significant mineral deposits including cassiterite, copper, gemstones, glass sand, lead/zinc, pyrochlore, and tantalite.

Education & Human Capital

With over 50 higher Institutions and Universities, Kano is a major center of learning in Nigeria. The state has a long tradition of producing renowned scholars and a skilled workforce that supports its Industrial and Commercial activities.

Tourism & Hospitality

Kano offers vibrant Cultural and Tourism experiences. The famous Durbar Festival attracts visitors worldwide. Historical sites such as Gidan Makama, Dala Hills, and Kurmi Market reflect the state's rich heritage. Hospitality facilities include over 20 five-star hotels, 70 three-star hotels, and numerous guest houses and restaurants offering diverse cuisines.

Infrastructure & Connectivity

Kano is strategically located, 380 km from Abuja. It has an International Airport, a functional Railway, and the Dala Inland Dry Port. The state boasts over 2,000 km of tarred Roads, modern bridges, and access to ride-hailing services such as Uber and Bolt, ensuring efficient movement of people and goods.

Kano is connected with neighboring States with super highways linking Kaduna, Abuja, Maiduguri, Hedeaja, Daura, Katsina, Dayi, Gwarzo and hosts of others.

The ongoing construction of Kano-Jigawa to Maradi Railway through Katsina will boost transportation and economic activities from Nigeria to Sub Saharan African creating over 1m jobs and increase GDP. The AKK Gas project will create more Industrial development and energy sufficient to the State and neighboring which attract more Investment and drive socio-economic development of the State and nation at large.

Governance, Security & Culture

Kano State enjoys relative peace and security, making it one of Nigeria's most stable states for business. As a Sharia-compliant state, public sale and consumption of alcohol are prohibited. The people uphold strong cultural and traditional values, with traditional rulers and Islamic scholars playing central roles in governance and communication.

Investment Incentives

The Kano State Government offers several incentives to attract investors, including tax holidays, provision of land, and supportive business policies. These measures are designed to make Kano a competitive and attractive investment hub.

Conclusion

Kano State represents a unique blend of history, Commerce, Culture, and modern Opportunities. Its strategic location, vibrant population, industrial strength, and government incentives make it a prime destination for investors seeking access to Nigeria and West African markets.

Kano State Government | Kano Chamber of Commerce, Industry, Mines and Agriculture (KACCIMA) 2026

PARTNERSHIP CATEGORIES AND BENEFITS

As the **47th Kano International Trade Fair Partner**, you have the Opportunity to promote your Business, Products and Services. The Fair provides you the Opportunity to get new Clients sell your own products and understand new efficient means to operate in the Nigerian Market. The Kano International Trade Fair is one of the Nigeria's largest and leading business networking and trade event, therefore ensuring mass exposure to a multitude of businesses and stakeholders across Africa and beyond the continent.

The Advantages of the 47th KITF 2026 Partnership

Our Trade Fair Partners are divided into Platinum, Diamond, Gold, Silver and Bronze partner categories. Take advantage of the extensive benefits that we have put together especially for you and book your partnership!

You can subscribe for any of the following categories of partnership:

1. PLATINUM (N50 million)

Benefits:

- Free Stand at Prime location within the Pavilion
- To be recognized as our partner in all our publication including our website for the whole year
- Visit to your stand during the opening ceremony of Special Guests
- Express your brand colours and logo at your stand and some locations inside the premises of the Trade Fair Complex, including wall branding at the outer perimeter fence of the premises
- Hoist your flag at the stand and other location dedicated for partners
- Print and get your fliers distributed at the Trade Fair venue
- Receive Trade Fair VIP visitors to your stand, including Special Guests, the President and Council members of KACCIMA, leadership of Trade Associations and other dignitaries
- Host special Day
- Special Merit Award

- Free Publicity during the Fair
- Free one page Advert at our Program of Event

2. DIAMOND (N25 million)

Benefits:

- Free Stand at the Prime location within the Pavilion
- Express your brand colours and logo at your stand and some locations inside the premises of the Trade Fair Complex, including wall branding at the outer perimeter fence of the premises
- Host special Day
- Hoist your flag at the stand
- Print and get your fliers distributed at the Trade Fair venue
- Receive Trade Fair VIP visitors to your stand, including Special Guests, the President and Council of KACCIMA, leadership of Trade Associations and other visitors
- Mounting of Roll-up Banners at your stand

3. GOLD (N15 million)

Benefits:

- Outstanding positioning of the partner
- A free stand to display and/or sell your products
- Express your brand colours and logo at your stand and some locations inside the premises of the Trade Fair Complex, including wall branding at the outer perimeter fence of the premises
- Have your brand colours and logo in all relevant programmes and publication of the Fair
- Host special Day
- Hoist your flag at the stand
- Print and get your fliers distributed at the Trade Fair venue
- Receive Trade Fair VIP visitors to your stand, including Special Guests, the President and Council members of KACCIMA, leadership of Trade Associations and other visitors
- Host special Day

4. SILVER (N10 million)

Benefits:

- A free stand to display and/or sell your products
- Host special Day
- Hoist your flag at the stand
- Print and get your fliers distributed at the Trade Fair venue
- Receive the President and Council members of KACCIMA and other visitors at your stand
- Merit Award
- Mounting of Roll-up Banners at your stand

5. BRONZE (N5 million)

Benefits:

- A free stand to display and/or sell your products
- Have your brand colours and logo in all relevant programmes and publication of the Fair
- Print and get your fliers distributed at the Trade Fair venue
- Hoist your flag at the stand
- Special Day
- Recognized at the Media Interview





The Private Sector & Industry Directorate

The ECOWAS Directorate of Industry and Private Sector Promotion operates under the broader mandate of the ECOWAS Commission to transparent, Predictable and Coherent Business Environment.

The Strategic Vision and Mission of this Directorate Align with the Overarching ECOWAS Vision 2025 Goal: Transitioning from an ECOWAS of States to an “ECOWAS of People” by making Business the Primary Engine of Development.

Vision

The department's vision is to establish a fully integrated, competitive, and borderless West African market driven by private sector enterprise. It envisions a regional economy where local businesses, Micro, Small, and Medium Enterprises (MSMEs), and transnational corporations can invest, innovate, and trade freely without regulatory bottlenecks, ultimately eliminating poverty and creating wealth.

Mission

The mission of the Private Sector Department is to foster a highly conducive environment for investment, industrialization, and cross-border trade by harmonizing regional business frameworks.



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